



Earnings
Release

4Q21

São Paulo, February 8, 2022 – Pursuant to legal provisions, Banco PAN S.A. ("PAN", "Banco", "Banco PAN" or "Company") and its subsidiaries disclose the results for the year ended December 31, 2021, accompanied by the Independent Auditors' Report. The Bank's operational and financial information, except where otherwise indicated, is presented based on consolidated figures and in reais, in accordance with corporate law and accounting practices adopted in Brazil.

NOTICE TO SHAREHOLDERS

In 2021, PAN went through a deep transformation in line with the strategy of working side by side with all Brazilians, in a **simple and efficient way**.

Over this period, we have made investments of approximately R\$ 1 billion, focusing on 3 main objectives: **(i) Growth:** with client base continuous expansion, increasing efficiency and growing brand awareness; **(ii) Engagement:** with new products and services, improved app experience and broadening acquisition channels; and **(iii) Monetization:** cross-sell increase, diversification of revenue sources and credit portfolio, capturing benefits of scale.

Looking in perspective, the outlined goals have been achieved, **today we are one of the largest digital banks in Brazil**, with an accelerated growth rate, attracting 42 thousand new clients per business day in 4Q21, more than 49% of those organically originated. By the end of 2021, we had more than **12.7 million banking clients and 17.1 million total clients**. In 2021 alone, we expanded our base by more than 9.5 million clients, and we will continue to expand in a relevant way, always focusing on our target audience.

In addition, the increasing offer of products and services in line with our client's profile and needs has transformed our app. In 4Q21, we launched new products **such as Car Equity and Pre-approved auto loan, PIX Insurance, Loja PAN and Buscapé Card**. All that on top off existing products such as: **Turbo PAN, Payroll, FGTS (anticipation of the anniversary withdraw), Poupa PAN, card protection insurance, and personal loan insurance**.

All these product's deployments, coupled with constant evolution of our channels and UX, have allowed us to maintain high levels of engagement. Today **52% of our banking clients are active** and by the end of 4Q21 **more than 5.4 million banking clients had a credit product with Banco PAN**.

This is reflected on **our cross-sell index, which improved from 2.4 in 3Q21 to 2.6 in 4Q21** and on our transacted volume, which reached R\$ 18.7 billion in 2021 and R\$ 82.5 billion when we annualize December volumes. We reached more than **5.4 million** accounts with registered PIX keys, **491 thousand** banking clients with insurance contracts and more than **472 thousand** clients buying top ups in 4Q21.

Finally, our client base evolution, products offering, and engagement aims to create a complete platform offering **Credit, Banking, Payments, Insurance, Investments and Marketplace**.

With that in mind, in October we announced the acquisition of Mosaico to create a complete ecosystem and offer our clients a consumer journey tied to financial solutions. One month after the transaction announcement we launched the Buscapé Card with cashback and Loja PAN's experience in our app.

With the integration of cashback into Mosaico's platforms, **the GMV trend was reversed reaching R\$ 535 million just during the Black Friday**. In addition, more than **500k Buscapé cards** have been requested since November, proving the strength of Mosaico's acquisition funnel channel.

All these growth and engagement initiatives, including the acquisition of Mobiauto, are reflected on a growing monetization capability, the basis of a sustainable business model that we have built over the past few years.

Our drive is to maintain a sustainable growth aligned with an efficient engagement strategy allowing us to consistently monetize our operation. We reached **net profit of R\$ 190 million in 4Q21 and R\$775 million in 2021** with accounting ROE of 13.3% and 13.9% respectively.

Fee revenues in 2021 grew 54% reaching R\$ 743 million, with greater product diversification together with card and insurance lines expansion. Over the next few months, new fee revenues will be added including: acquiring expansion, greater amount of insurance products offered and Saúde PAN launch.

In addition to a growing fee revenue, we also have the credit differential. At the end of 2021, **5.4 million of our banking clients had an outstanding balance of R\$ 12.9 billion in credit with PAN, which represent 37% of the entire credit portfolio**. We believe that credit is an important tool for attracting, engaging, and monetizing clients, so we continue to launch new products and increasing user experience. **We originated more than R\$ 6.9 billion in new credits in 4Q21, reaching a total credit portfolio of R\$ 34.9 billion, 88% of which was collateral**.

For 2022, we will continue developing our strategy based on **the 3 pillars: Growth, Engagement and Monetization**, strengthening PANs brand, launching new and innovative products, and delivering results for our clients and shareholders.

MAIN INDICATORS

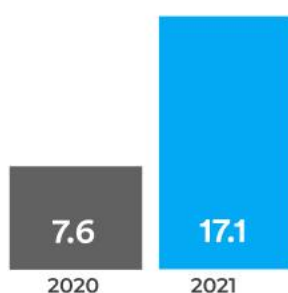
	R\$ MM	4Q21	3Q21	4Q20	4Q21 x 3Q21	4Q21 x 4Q20
Income	Net Interest Margin	1,748	1,748	1,585	0%	10%
	Net Income	190	191	171	0%	11%
	Adjusted Net Income	225	224	224	1%	0%
Performance	Net Interest Margin (% p.y)	18.4%	19.3%	21.9%	-0.9 p.p.	-3.5 p.p.
	Accounting ROE (% p.y.)	13.3%	13.6%	13.0%	-0.3 p.p.	0.3 p.p.
	Adjusted ROE - Unaudited (% p.y.)	18.0%	18.4%	20.9%	-0.4 p.p.	-2.9 p.p.
	Delinquency Index (90 days) p.y. - Retail	6.3%	5.8%	5.5%	0.5 p.p.	0.8 p.p.
	Default Index (15 to 90 days) p.y. - Retail	7.8%	7.5%	6.3%	0.3 p.p.	1.6 p.p.
	Credit Provisions Expense/ Average Portfolio	4.8%	4.6%	3.6%	0.2 p.p.	1.2 p.p.
Balance Sheet	Total Assets	47,904	43,994	38,524	9%	24%
	Total Credit Portfolio	34,896	33,262	28,907	5%	21%
	Funding	34,730	32,464	27,026	7%	29%
	Equity	5,799	5,676	5,317	2%	9%
	Basel Ratio	15.4%	15.3%	15.9%	0.1 p.p.	-0.5 p.p.
	Core Capital	15.4%	15.3%	15.9%	0.1 p.p.	-0.5 p.p.
Equity	Net Income per Share (Reais)	0.16	0.16	0.14	0%	11%
	Equity Value per Share (Reais)	4.81	4.71	4.41	2%	9%
	Market Value	12,870	18,822	11,235	-32%	15%
Other	Total Clients (thousand)	17,102	15,182	7,619	13%	124%
	Banking Clients (thousand)	12,711	10,992	3,454	16%	268%
	Retail Origination	6,901	7,069	8,138	-2%	-15%
	Credits Assignments	2,465	2,916	2,523	-15%	-2%
	Employees	3,140	3,105	2,497	1%	26%
	Bank Correspondents	827	879	774	-6%	7%
	Stores and Dealerships	18,648	18,234	16,000	2%	17%

MAIN INDICATORS

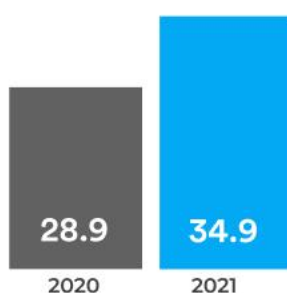
	R\$ MM	2021	2020	2021 x 2020
Income	Net Interest Margin	6,662	5,376	24%
	Net Income	775	656	18%
	Adjusted Net Income	917	871	5%
Performance	Net Interest Margin (% p.y.)	18.5%	19.0%	-0.4 p.p.
	Accounting ROE (% p.y.)	13.9%	12.8%	1.1 p.p.
	Adjusted ROE - Unaudited (% p.y.)	19.5%	21.4%	-1.9 p.p.
	Credit Provisions Expense / Average Portfolio	4.1%	4.5%	-0.4 p.p.
Equity	Net Income per Share (Reais)	0.64	0.54	18%
	Equity Value per Share (Reais)	4.81	4.41	9%
	Market Value	12,870	11,235	15%
Other	Retail Origination	26,183	22,532	16%
	Credit Assignments	9,069	7,484	21%

PAN never stops. Always moving ahead.

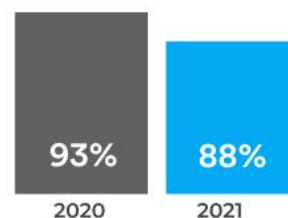
Total Clients
R\$ MM



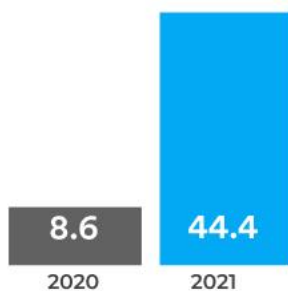
Credit Portfolio
R\$ BN



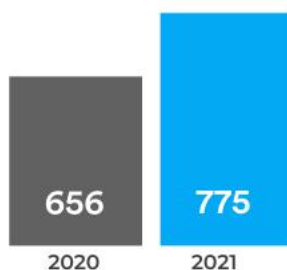
Portfolio with collateral
%



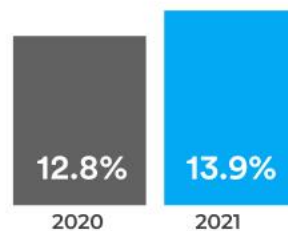
Transaction volume
R\$ BN



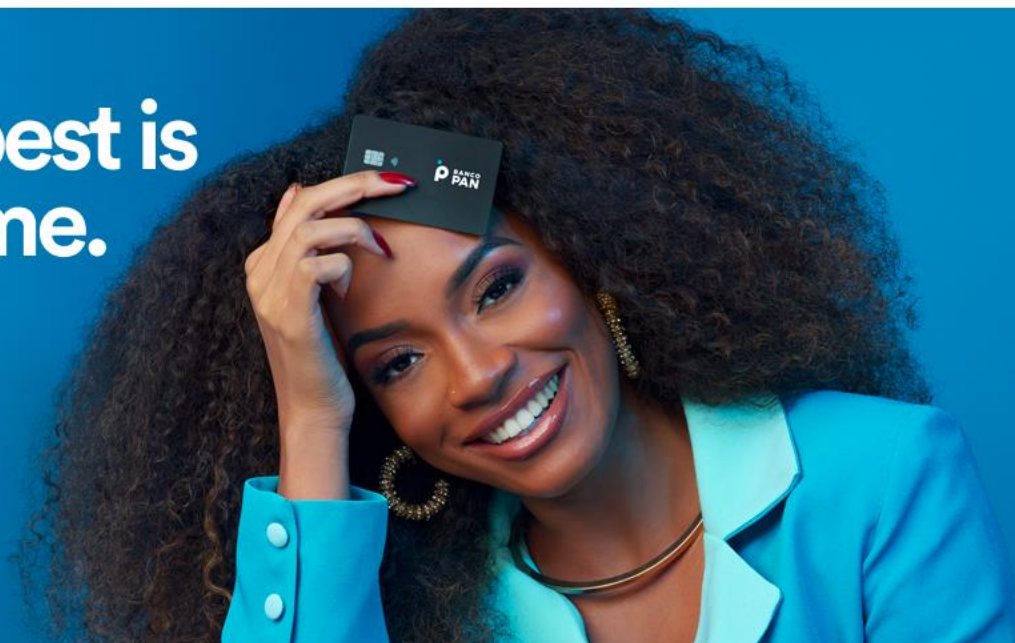
Net income
R\$ MM



ROE
%



And the best is
yet to come.



BUSINESS LINES

Payroll Loans and FGTS

In July 2021, we launched the FGTS loan (anticipation of the anniversary withdraw) on our platform. We were pioneers in offering this product directly through the app. In addition to strengthening the B2C interaction, this product provides an opportunity for those who have derogatory mark, increasing client engagement and loyalty.

In just 6 months of operation, the product proved to be a success. In this period, we originated more than R\$ 3.8 billion in new credits for more than 2.2 million clients. In 4Q21 only, we originated R\$ 2,361 million.

The FGTS loan has proven to be a great engagement tool and has even less risk than payroll loans and greater margins. Since its launch in July 2021, 66% of clients are banking clients, reducing commissions costs and improving portfolio margins.

In the payroll credit market, we focus on loans and credit cards to public servants, retirees and INSS (National Institute of Social Security) pensioners. Our strategy is to remain a relevant player on federal agreements, being among the largest credit providers to INSS beneficiaries and pensioners.

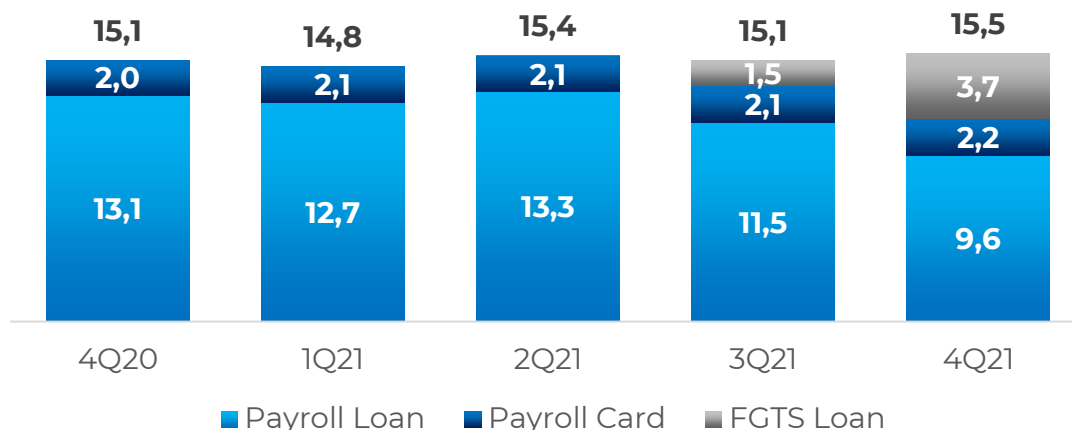
In October 2021, we included payroll loans in our app improving credit granting experience. This new experience is fully aligned with our strategy of providing a complete platform, increasing engagement.

In October and November, margins were still tight so we originated R\$1,703 million in 4Q21, compared to R\$ 2,805 million in 3Q21 and R\$ 5,211 million in 4Q20. In December, the interest rate cap rose reestablishing margins level. In 2021, we originated R\$ 10,833 million, 25% less than the R\$ 14,564 million in 2020.

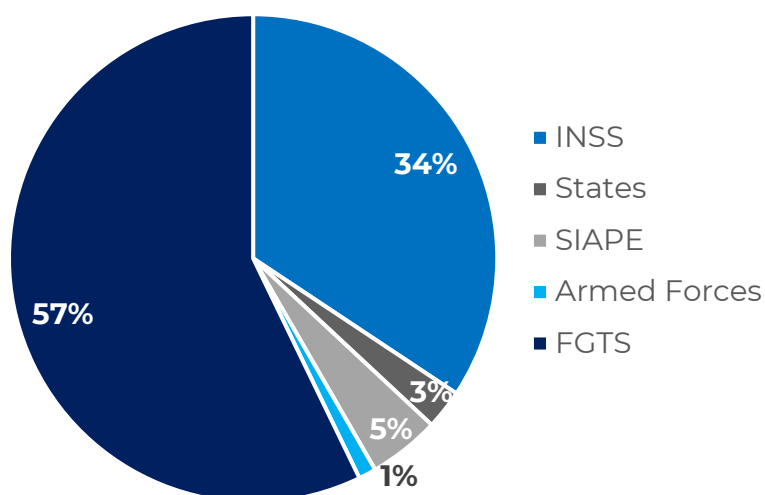
In the payroll credit card, we originated R\$ 255 million in 4Q21, compared to R\$ 257 million originated in 3Q21 and R\$ 185 million in 4Q20. In 2021, we originated a total of R\$ 995 million compared to R\$ 972 million in 2020, a 2% growth.

The payroll loan portfolio ended the year with a balance of R\$ 9,606 million, compared to R\$ 11,531 million in 3Q21 and R\$ 13,096 million in 4Q20, a 17% drop in the quarter and 27% in the annual comparison. On the other hand, the payroll credit card portfolio ended the year with a balance of R\$ 2.173 million, an increase of 3% compared to R\$ 2,120 million in the previous quarter and 7% compared to \$ 2,032 million in 4Q20.

Payroll and FGTS Portfolio Evolution (R\$ Bn)



4Q21 - Origination Breakdown (%)



Vehicle Financing

After Central Bank's approval, we completed the acquisition of Mobiauto, the largest independent digital platform for online vehicles Sales in Brazil, which will act as an important tool to leverage our market share in vehicles and motorcycles financing, improving client experience and increasing dealers' engagement, expanding our ecosystem through technology, and products and services contextualization.

Our business focus on financing used vehicles (mostly between 4 and 8 years of use) and new motorcycles, and Mobiauto places us right in the beginning of the purchase journey.

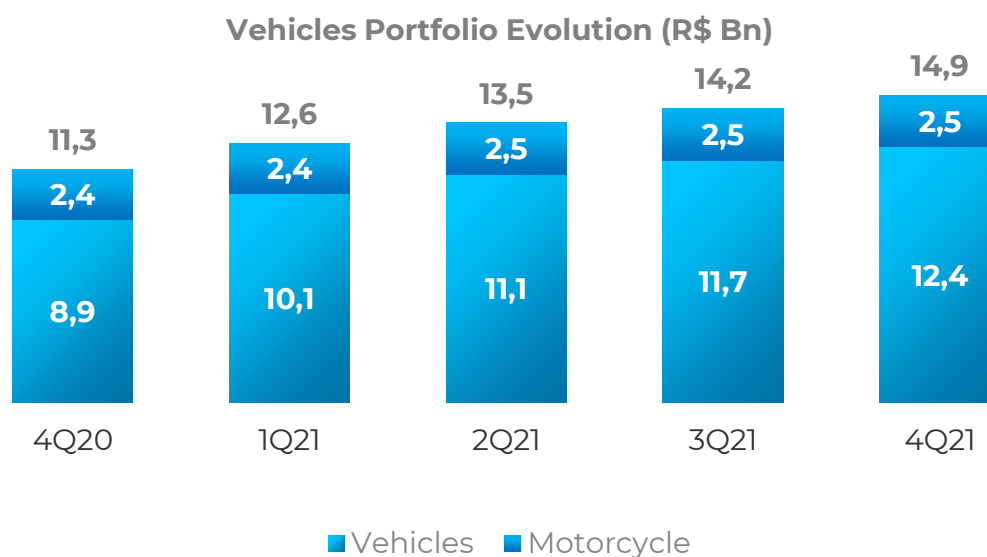
During 4Q21, we originated R\$ 2,345 million in new vehicle and motorcycles financing, with a slight increase of 1% compared to R\$ 2,331 million in 3Q21, and a 13% drop

compared to R\$ 2,683 million originated in 4Q20. Throughout 2021, we originated a total of R\$ 9,862 million, 43% higher than the R\$ 6,914 million in 2020.

Vehicle financing origination was R\$ 2,032 million in 4Q21, 2% higher than the R\$ 1,986 million originated in 3Q21 and 7% lower than the R\$ 2,191 million in 4Q20. In the motorcycle segment, we originated R\$ 312 million in 4Q21, compared to R\$ 345 million in 3Q21 and R\$ 492 million in 4Q20, with a drop of 10% and 36% respectively.

	Vehicles	Motorcycles
Origination (R\$MM)	2,032	312
Market Share (Dec/21)	7%	17%
Average Term (months)	48	42
% Downpayment	34%	20%

The vehicle credit portfolio balance ended the quarter at R\$ 14,885 million, an increase of 5% compared to R\$ 14,233 million in 3Q21 and 32% compared to R\$ 11,299 million at the end of 4Q20.



Credit Card

Leveraged by digital accounts growth and in line with our strategy of diversifying clients and products, we continued the strong evolution of the credit card segment, expanding our client base.

Our credit card portfolio grows as our clients pay in installments and use revolving credit instruments. We ended the year with a balance of R\$ 3,649 million, registering growth of 17% and 106% compared to the balances of R\$ 3,118 million and R\$ 1,772 million of 3Q21 and 4Q20, respectively.

In November 2021, we launched the Buscapé cobranded card, a joint initiative with Mosaico. The new card offers benefits such as cashback on all purchases and lowest price guarantee. Since its launch, we have already received more than 500 thousand cobranded card requests, showing the product potential.

Also, in 4Q21, we reduced new credit cards issuances, adopting a stricter credit policy in this period. This tactical adjustment was conducted preventively, given the deterioration of Brazilian macroeconomic indicators.

Personal Loan

Focused on the strategy of creating a complete platform for PAN clients, personal lending, aims to complement the range of products that in our vision engage and retain the client.

Personal lending is a fundamental tool in the daily life of the client, who at several moments faces cash flow restrictions to make investments and cover day-to-day needs.

We closed the 4Q21 with a portfolio of R\$ 470 million, 31% higher than R\$ 359 million than 3Q21 and 539% higher than R\$ 74 million of 4Q20.

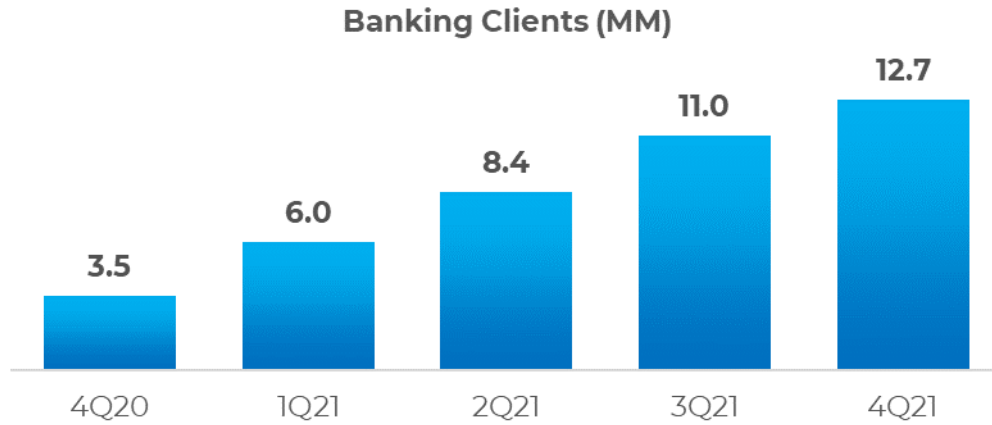
Transactional Bank

In the course of 2021, we improved our app experience with new products and services, increasing client engagement. Credit is the main instrument for attracting, engaging, and monetizing clients but our strategy goes even further.

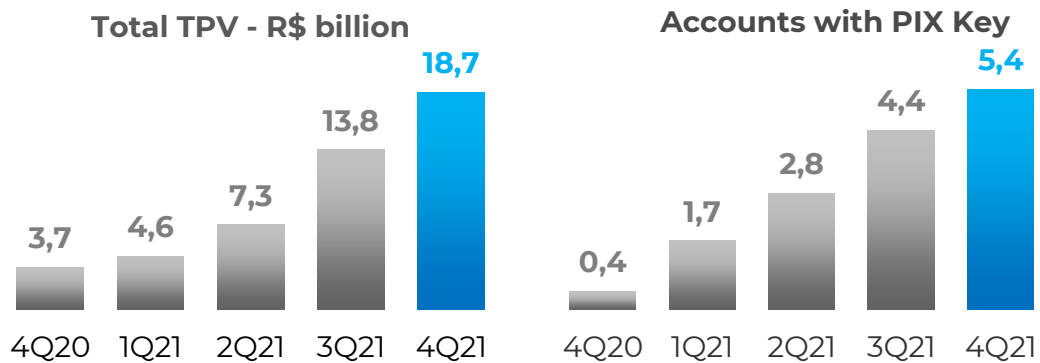
Almost two years after the beginning of our journey to create a complete platform that provides financial products and services together with banking and consumer journey, we can already see our investments bearing fruits.

In 4Q21, we maintained an accelerated growth level, acquiring 42k new clients per business day, 49% through organic flow. In less than 6 months, we captured efficiency gains reducing CAC to R\$ 35 per client in 4Q21 compared to R\$ 62 in 2Q21. Thus, we closed 2021 with 17.1 million total clients and 12.7 million banking clients with 52% active clients ¹ and a cross-sell index of 2.6 products per active client.

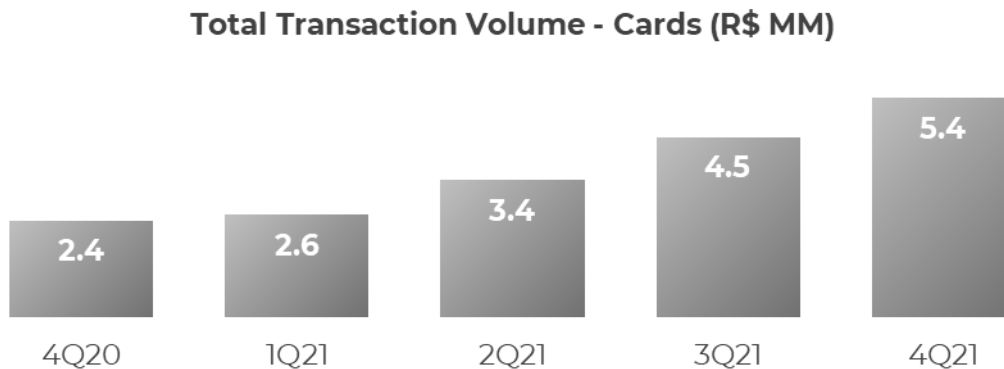
¹ Clients who have credit, current account deposit, or who have conducted any transaction in the last 90 days from September 2021.



We continue to post strong engagement metrics. In 4Q21, we had more than 5.4 million accounts with PIX keys and had a 36% growth in the quarter in total transacted volume, totaling R\$ 44.4 billion of total TPV in 2021.



Our client's engagement is a priority, and one important metric is credit and debit cards transactions. In this quarter, the volume of card transactions was R\$ 5.4 billion, an increase of 126% compared to R\$ 2.4 billion in 4Q20.

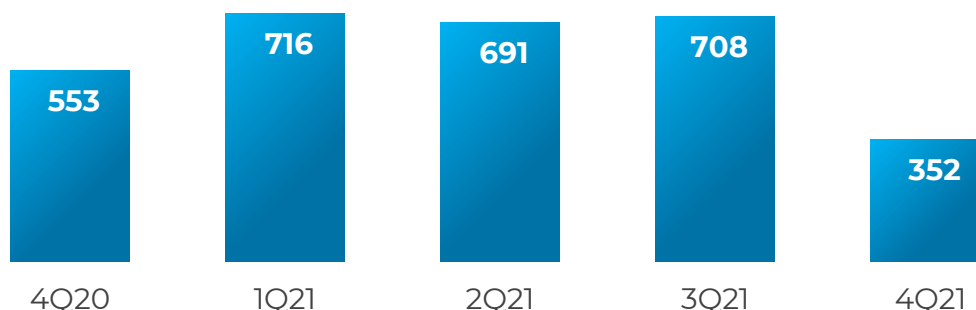


We believe that credit card is an important tool for client engagement, allowing the control of cash flow together with benefits such as cashback. In addition, the credit card is a tool to provide credit for an audience that is highly underserved from banks in general.

We understand that PAN's role is to lead credit democratization, using our long track record and expertise allied to transactional tools to engage our client, bringing a product that was previously inaccessible.

In 4Q21, we reduced the issuance of new credit cards to 352k as a preventive measure given the deterioration of the Brazilian macroeconomic scenario. Nevertheless, we continue to offer not only credit cards but other credit lines to our client.

New Credit Cards (thousands)



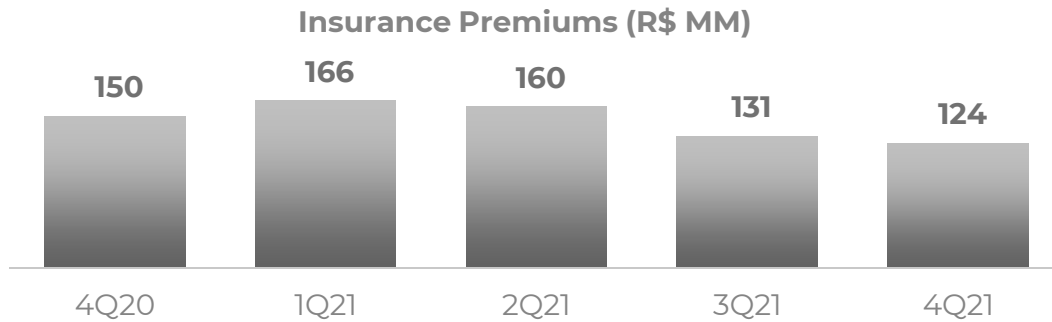
In addition, the ongoing schedule of new product launches will make client experience even more complete, leveraging engagement and monetization. The digital account, by centralizing the entire relationship with clients, becomes an indispensable tool to optimize cross-sell and upsell opportunities, expanding loyalty.

Insurance

Our insurance segment remains a priority within the strategy of diversification, cross sell, and expansion of our complete platform of services focused on meeting the specific needs of our clients. In this quarter, we expanded our product portfolio by launching PIX Insurance and card protection insurance.

We ended 2021 with more than 1.7 million clients with insurance, of which 491 thousand are banking clients. The high penetration of insurance within our banking clients base demonstrates our ability to cross-sell and we will continue to develop a one-stop-shop platform, 100% available in the app. Soon we will have new insurance offers, such as: FGTS Insurance, Life Insurance, Income Loss Insurance, Mobile Insurance, Home Insurance, among others.

In 4Q21, we originated R\$ 124 million in insurance premiums, reaching an annual total of R\$ 581 million, 41% higher than the R\$ 412 million originated in 2020. These figures are reflected in our insurance revenue that reached R\$ 54.3 million in 4Q21 and R\$195 million in 2021, values 97% and 144% higher than the same periods in 2020.



Savings

We offer Poupa PAN, a low risk time deposit (CDB) with daily liquidity. This product yields more than traditional savings (Poupança), a product widely used by our clients in other financial institutions, nowadays concentrated in the largest Brazilian banks.

Acquiring

By investing in payment solutions, we enter a rapidly growing market and aim to offer a complete solution, with an in-app experience, which benefits from a range of transactional and credit products, such as receivables anticipation. This addressable market, especially for microentrepreneurs and self-employed workers, presents relevant opportunities.

In our current client base, we notice a large presence of microentrepreneurs and self-employed workers and understand that offering acquiring solutions is a key step in creating a complete and integrated platform. In addition, the acquiring service expands engagement, increases the flow of information, and diversifies our revenue sources.

Run-off Portfolio (Real Estate)

We continue to reduce the run-off portfolio and ended the year with R\$ 375 million, mainly comprised by real estate (home equity) credits with high levels of provisioning.

CREDIT

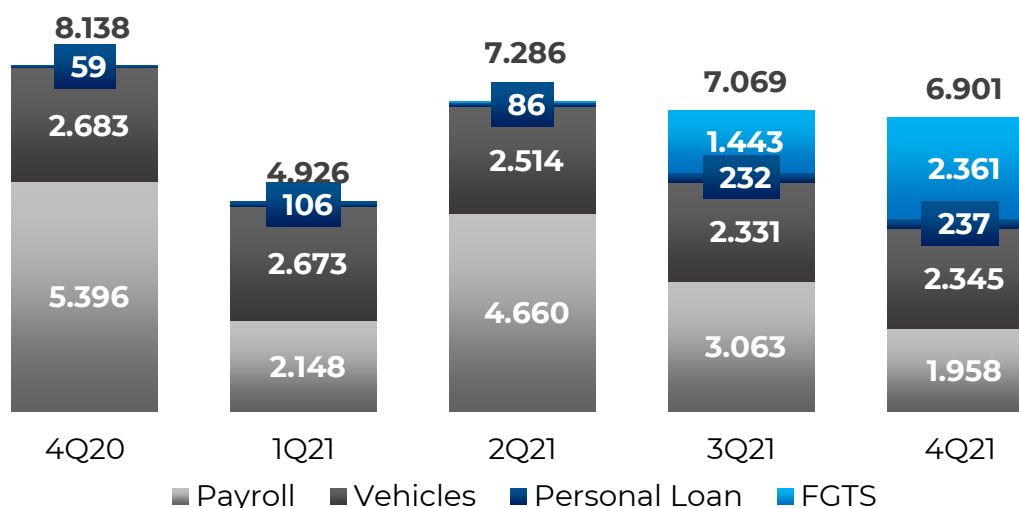
CREDIT ORIGINATION

With investments in innovation and process simplification, we have advanced in credit origination with efficiency gains.

During the 4Q21, we originated a monthly average of R\$ 2,300 million in new credits, compared to R\$ 2,356 million of 3Q21 and R\$ 2,713 million of 4Q20, recording a drop of 2% in the quarter and 15% in the year.

Products	4Q21	3Q21	4Q20	4Q21 x 3Q21	4Q21 x 4Q20
FGTS Loan	2,361	1,443	0	64%	-
Payroll Loan	1,703	2,805	5,211	-39%	-67%
Payroll Credit Cards	255	257	185	-1%	38%
Vehicles	2,032	1,986	2,191	2%	-7%
Motorcycles	312	345	492	-10%	-36%
Personal Loan	237	232	59	2%	302%
Total	6,901	7,069	8,138	-2%	-15%

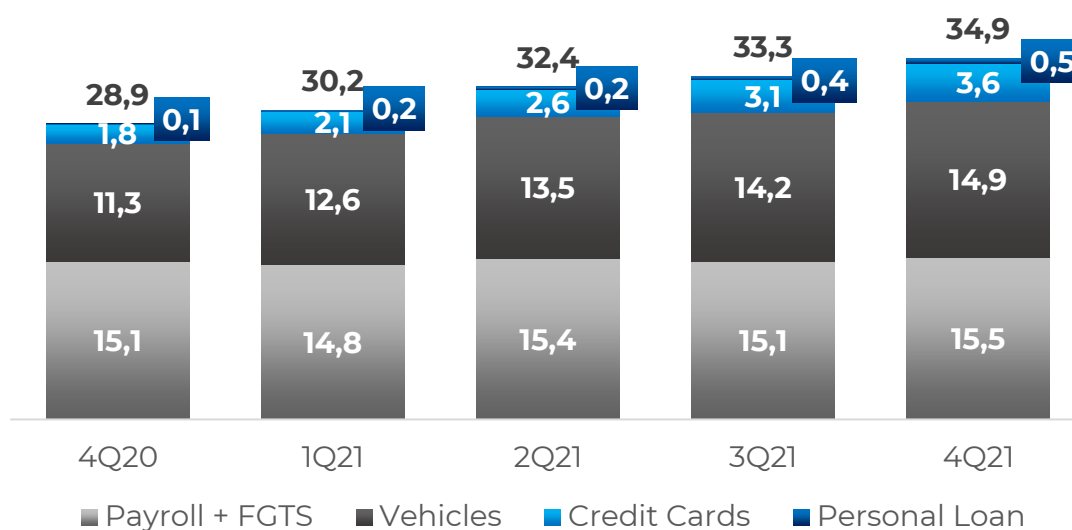
Credit Origination (R\$ MM)



CREDIT PORTFOLIO

The Loan Portfolio ended 2021 with a balance of R\$ 34,896 million, growing 5% over R\$ 33,262 million at the end of 3Q21 and 21% over R\$ 28,907 million at the end of 2020.

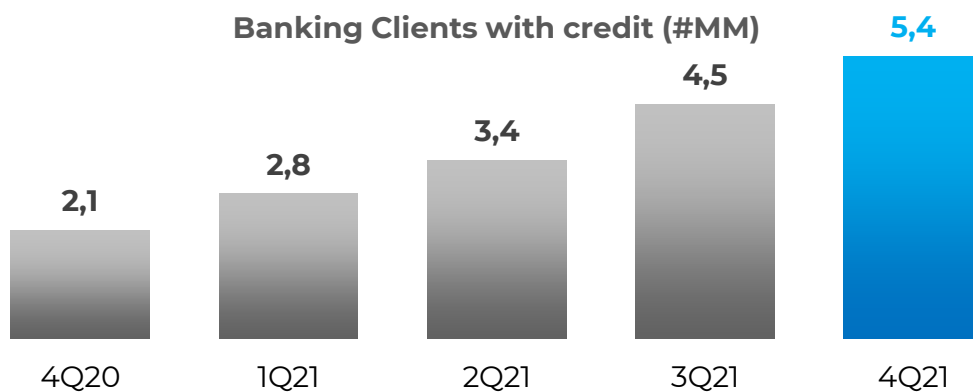
Credit Portfolio (R\$ Bn)

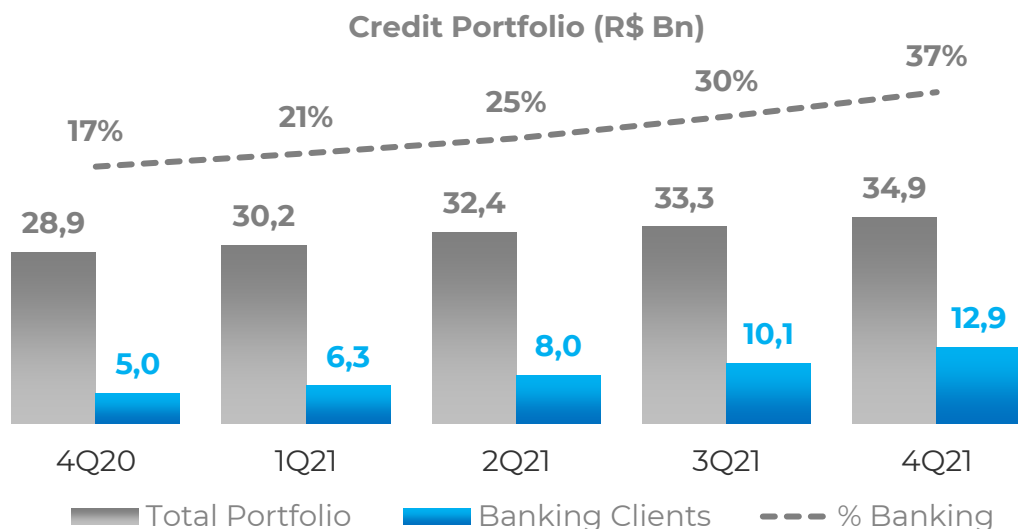


We present below the composition of the Retained Credit Portfolio by segment:

	4Q21	%	Δ 4Q21/3Q21	Δ 4Q21/4Q20	4Q20	%
Payroll + FGTS	15,517	44%	3%	3%	15,127	52%
Vehicles	14,885	43%	5%	32%	11,299	39%
Credit Cards	3,649	10%	17%	106%	1,772	6%
Personal Loan	470	1%	31%	539%	74	0%
Run Off	375	1%	-13%	-41%	636	2%
TOTAL	34,896	100%	5%	21%	28,907	100%

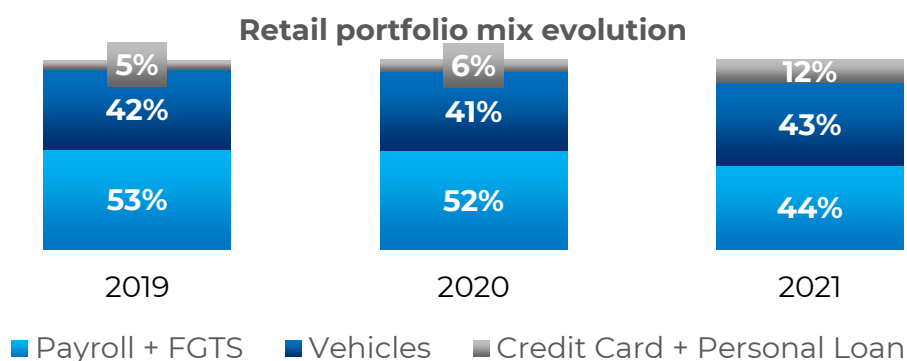
During 2021 we noticed an increasing engagement from our banking clients in credit products. Nowadays, 5.4 million banking clients already have a credit product, representing 37% of the total portfolio.



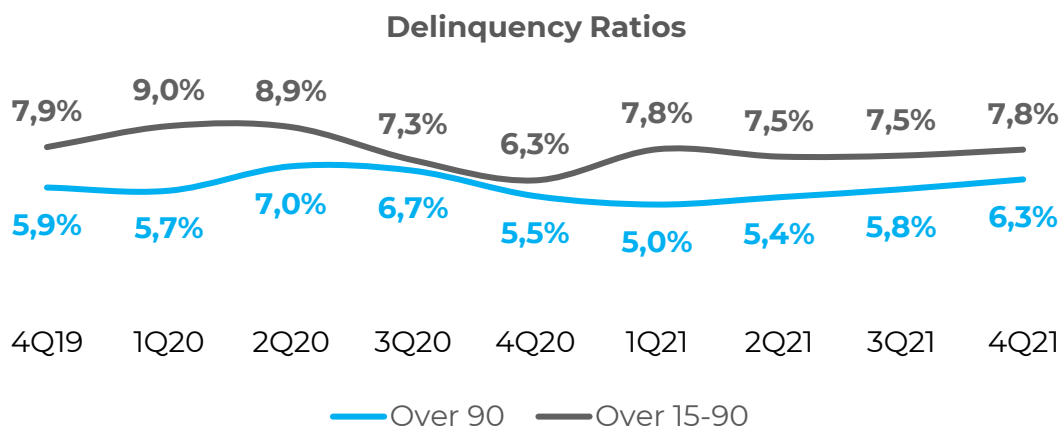


RETAIL CREDIT QUALITY

Gradually we have expanded the number of products offered and diversified our credit portfolio, including products with higher margins and engagement potential, while maintaining an elevated level of collateralized portfolio which accounts for 88%.



Besides the gradual portfolio mix change, we maintained controlled risk levels. In 4Q21, the indicator of overdue loans above 90 days on the portfolio was 6.3% compared to 5.8% in 3Q21. The indicator of overdue credits between 15 and 90 days on the total portfolio of 3Q21 of 7,8%, 0,3 p.p. greater than the 7.5% on the 3Q21 and 1.5 p.p. higher than the same period of 2020.



Below is the credit portfolio breakdown recorded in the balance sheet by risk category, according to Resolution No. 2,682 of the National Monetary Council ("CMN"):

R\$ MM	4Q21	%	3Q21	%	4Q20	%	4Q21 x 3Q21	4Q21 x 4Q20
"AA" to "C"	31.981	92%	30.767	92%	26.597	92%	3,9%	20,2%
"D" to "H"	2.915	8%	2.495	8%	2.310	8%	16,8%	26,2%
Total	34.896	100%	33.262	100%	28.907	100%	4,9%	20,7%

CREDIT PORTFOLIO ASSIGNMENT

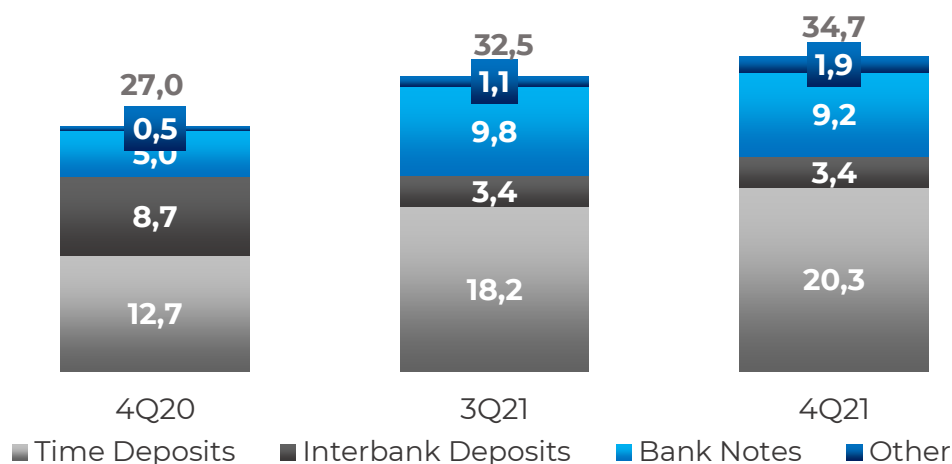
In addition to retaining portfolio, we also have a strategy to assign loans without recourse to third parties as a usual tool for capital and liquidity management. In 4Q21, we made assignments of R\$ 2,465 million, compared to R\$ 2,916 million in 3Q21 and the amount of R\$ 2,523 million in 4Q20.

FUNDING

The balance of funds raised totaled R\$ 34.7 billion at the end of 4Q21, presenting the following composition: (i) R\$ 20.3 billion in time deposits, representing 58% of the total; (ii) R\$ 9.2 billion related to Bank Notes issues, or 26% of the total; (iii) R\$ 3.4 billion in interbank deposits, or 10% of the total and; (v) other sources of funding, which corresponded to R\$ 1.9 billion, equivalent to 5% of the total funding.

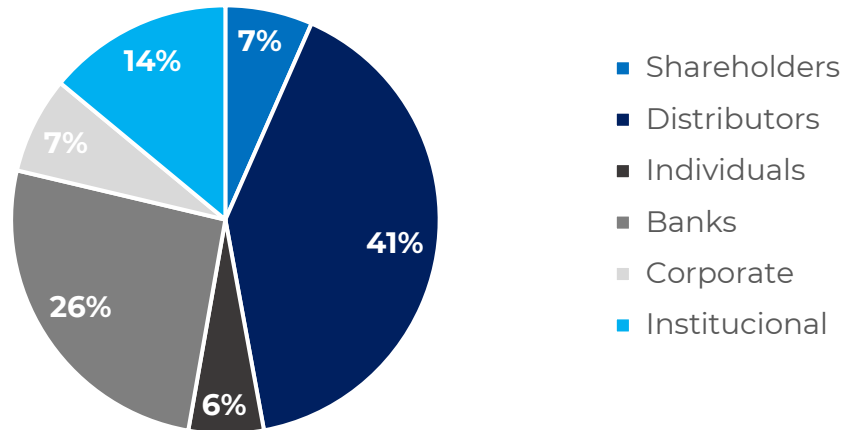
Funding Sources ² R\$MM	4Q21	%	3Q21	%	4Q20	%	4Q21x 3Q21	4Q21x 4Q20
Time Deposits	20,260	58%	18,181	56%	12,743	47%	11%	59%
Bank Notes	9,172	26%	9,808	30%	5,027	19%	-6%	82%
Interbank Deposits	3,447	10%	3,411	11%	8,748	32%	1%	-61%
Other	1,852	5%	1,604	3%	507	2%	74%	265%
Total	34,730	100%	32,464	100%	27,026	100%	7%	29%

Funding sources evolution (R\$ Bn)



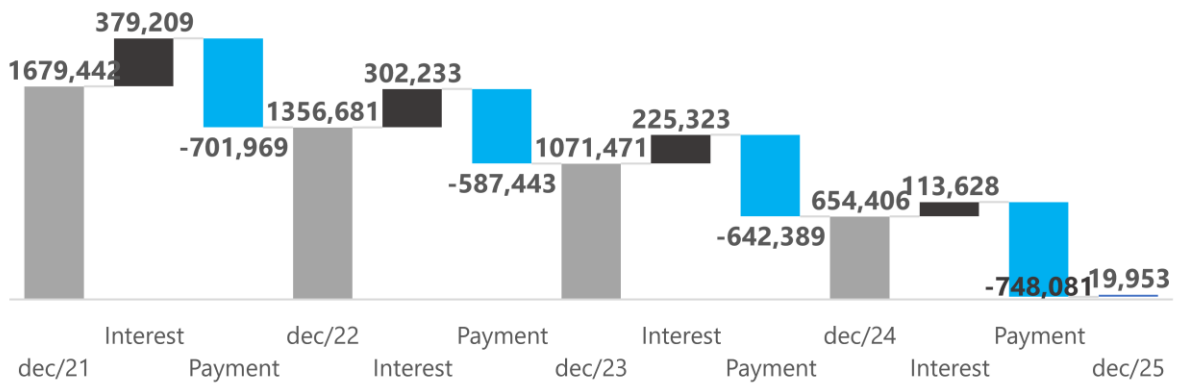
² In accordance with the provisions of Article 8 of The Bacen Circular No. 3,068/01, the PAN declares that it has financial capacity and intention to maintain until maturity the securities classified in the category "securities held to maturity" in its financial statements.

Opening by Investor Type (%)



Below, we demonstrate our legacy fixed rate time deposits (CDBs - issued between 2005 and 2008) cash flow, which are object in the adjusted Net Income and ROE. By the end of 2021, the total balance was R\$ 1,679 million:

Cash Flow- Fixed rate time deposits (R\$ MM)



RESULTS

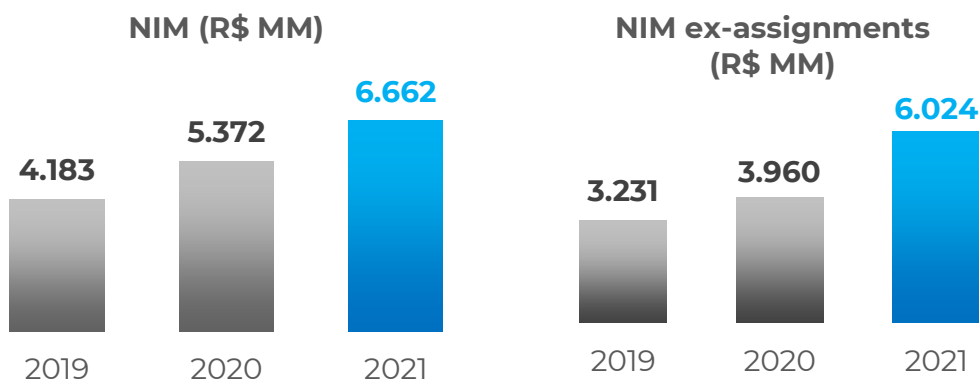
Net Interest Margin – NIM

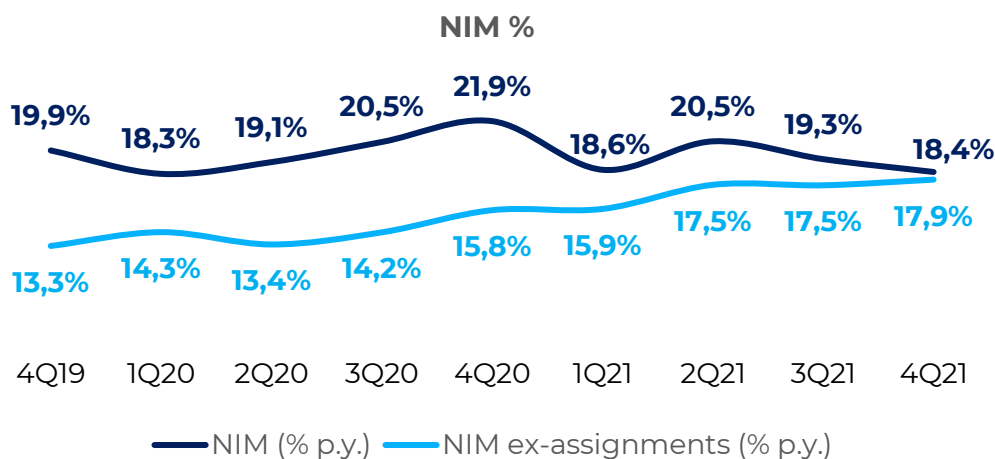
In 2021, we delivered consistent results reflecting a strong net interest margin of R\$ 6,662 million, a 24% increase over R\$ 5,372 million in 2020 and 59% compared to R\$ 4,183 million in 2019.

Portfolio assignments allows us to maintain important levels of origination and manage capital and funding positions. Despite this, in 2021 we noticed a net interest margin growth excluding assignments results, due to new business lines performance.

Between 2019 and 2020, NIM excluding assignments results grew 23%, from R\$ 3,231 million to R\$ 3,960 million. Between 2020 and 2021, growth was even higher, reaching 52% to R\$ 6,024 million.

In relation to interest-earning assets, NIM was 18.5% in 2021 and 18.4% in 4Q21 while NIM without assignments was 16.8% in 2021 and 17.9% in 4Q21. In the annual comparison, the NIM is 0.5 p.p. lower and NIM without assignments was 2.8 p.p. higher than in 2020. These levels remained high and are related to the robust spreads of credit operations and the expansion of new credit lines with higher margins.

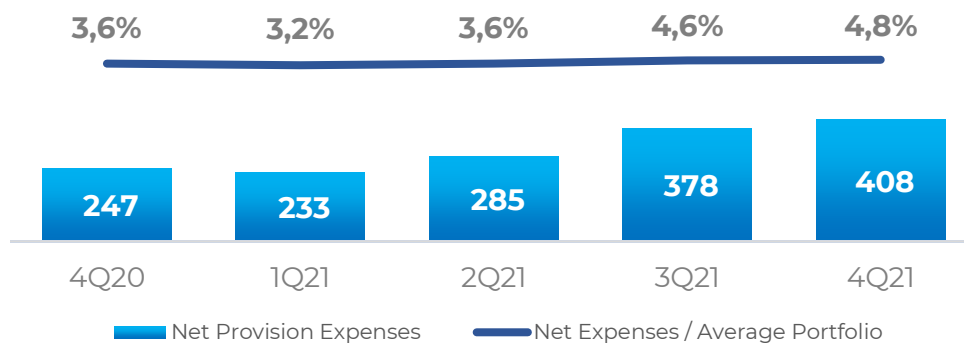




R\$ MM	4Q21	3Q21	4Q20	Δ 4Q21/ 3Q21	Δ 4Q21/ 4Q20
1. Net Interest Margin	1,748	1,748	1,585	0%	10%
2. Average Interest-Earning Assets	40,504	38,769	31,204	4%	30%
- Loan Portfolio	34,079	32,808	27,104	4%	26%
- Securities and Derivatives	5,983	5,462	2,742	10%	118%
- Interbank Investments	443	499	1,358	-11%	-67%
Net Interest Margin - NIM (%)	18%	19%	22%	-5%	-16%

Allowance for Loan Losses and Credit Collection

The Net Loan Provision Expenses totaled R\$ 408 million, compared to R\$ 378 million in 3Q21 and R\$ 247 million in 4Q20. In relation to the portfolio, the annualized net expenses went from 4,6% in 3Q21 to 4,8% in 4Q21.



Costs and Expenses

Administrative and personnel expenses totaled R\$ 563 million in 4Q21, compared to R\$ 525 million in 3Q21 and R\$ 452 million in 4Q20, reflecting investments in new business lines with the banking unit creation.

Origination expenses totaled R\$ 435 million at the end of the quarter, compared to R\$ 506 million in 3Q21 and R\$ 539 million in 4Q20, following the volumes of credit origination and client acquisition.

Expenses (R\$ MM)	4Q21	3Q21	4ThT20	Δ 4Q21/ 3Q21	Δ 4Q21/ 4Q20
Personnel Expenses ³	205	190	136	8%	51%
Administrative Expenses	358	335	316	11%	18%
Personnel and Administrative Expenses	563	525	452	10%	28%
Commission Expenses	232	290	406	-20%	-43%
Other Origination Expenses	203	215	133	-13%	-41%
Origination Expenses	435	506	539	-17%	-22%
Total	998	1030	991	-3%	1%

Results

In 4Q21, we reached a R\$ 276 million EBIT, a 1% drop compared to R\$ 280 million in 3Q21 and an increase of 6% compared to R\$ 261 million of 4Q20.

Net Income was R\$ 190 million, %0.5 lower than the profit of R\$ 191 million in 3Q21 and 11% higher compared to the profit of R\$ 171 million in 4Q20. In 2021, net income rose 18,2% reaching R\$ 775 million in comparison to R\$ 656 million in 2020.

The main factors that have contributed positively to the results of recent quarters are: (i) robust interest margin; (ii) total expenses under control; and (iii) increasing fee revenues.

It is important to emphasize that we continue to make investments in our platform and in clients acquisition, without deferral or capitalization.

Income Statement (R\$ MM)	4Q21	3Q21	4Q20	Δ 4Q21/ 3Q21	Δ 4Q21/ 4Q20
Net Interest Margin	1,748	1,748	1,585	0%	10%
Credit Provisions	(532)	(554)	(329)	-4%	62%
Financial Interm. Gross Result	1,216	1,194	1,256	2%	-3%
Income from services rendered	209	207	166	1%	26%
Administrative and Personnel Expenses	(577)	(525)	(452)	10%	28%
Commission Expenses	(232)	(290)	(406)	-20%	-43%
Other origination costs	(189)	(215)	(133)	-13%	41%
Tax Expenses	(99)	(100)	(105)	24	18%
Other income and expenses	(51)	8	(62)	-416%	-58%
Income before taxes	276	280	264	-1%	5%
Provision for Income Tax and CSLL	(86)	(88)	(90)	-3%	-5%
Net Income	190	191	173	-1%	10%

³ Dismaying staff costs related to origination

The annualized return on average equity was 13.3% in 4Q21, compared to the return of 13.6% in 3Q21 and 13.0% in 4Q20. The annualized adjusted return (unaudited) was 18.0% in 4Q21, compared to returns of 18.4% in 3Q21 and 20.9% in 4Q20.

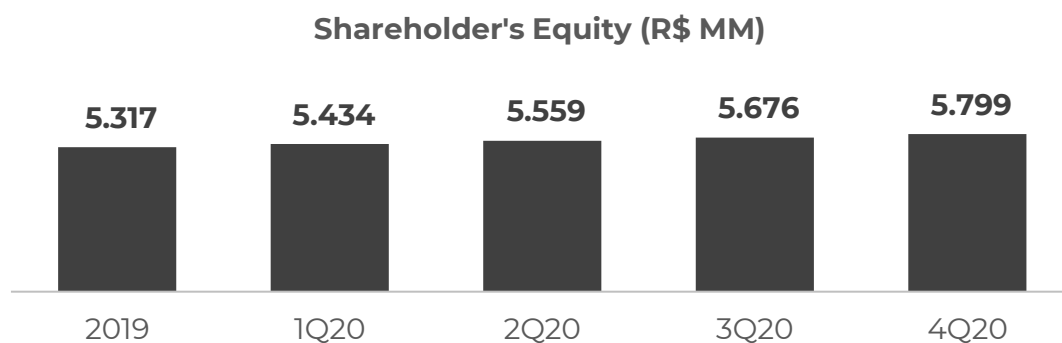
The adjustment consists of the adequacy of two remaining legacies: (i) the excess financial expenditure of legacy fixed rate time deposits (CDBs - issued between 2005 and 2008), compared with the current funding cost of the PAN for the same period and (ii) the tax credit surplus of tax loss, in relation to the banking market, arising from accounting inconsistencies encountered in 2010.

R\$ MM - Unaudited	4Q21	3Q21	4Q20	Δ 4Q21/ 3Q21	Δ 4Q21/ 4Q20
Net Income	190	191	171	0%	11%
Excess of Fin. Exp (Net Taxes)	34	32	53	6%	-35%
Adjusted Net Income	225	224	224	1%	0%
Average Shareholders' Equity	5,737	5,617	5,269	2%	9%
Excess of Tax Credit and Loss	743	759	982	-2%	-24%
Adjusted Average Shareholders' Equity	4,994	4,858	4,287	3%	16%
ROAE Accounting (p.y.)	13.3%	13.6%	13.0%	-0.4%	0.3%
Adjusted ROAE (p.y.)	18.0%	18.4%	20.9%	-0.4%	2.9%

EQUITY, RATINGS & MARKET

SHAREHOLDERS EQUITY

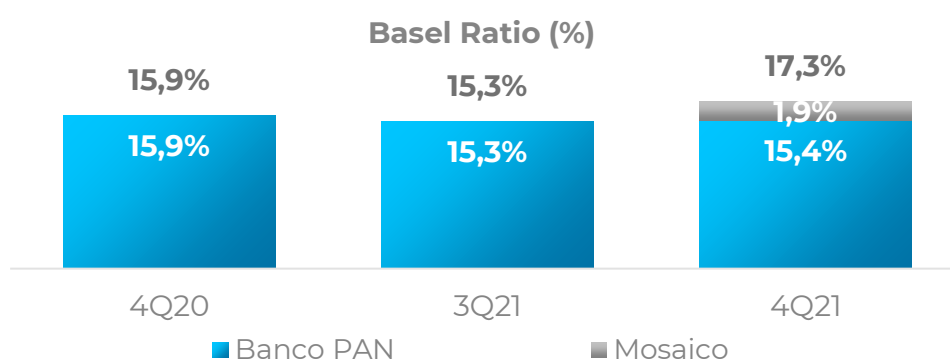
PAN's Consolidated Shareholders' equity equaled R\$ 5,799 million in December 2021, compared to R\$ 5,676 million in September 2021 and R\$ 5,317 million in December 2020.



BASEL RATIO - MANAGERIAL⁴

Due to the consolidation of Banco PAN in the prudential consolidated of BTG Pactual, the individual Basel ratio is no longer formally disclosed. However, we continue to release a management ratio to monitor Banco PAN's capitalization.

The Managerial Basel Ratio (pro forma) ended 4Q21 at 17.3% compared to 15.3% recorded at the end of 3Q21 and 15.9% recorded in 4Q20, all composed entirely of Tier 1 Capital. In 4Q21, we also considered the effect of Mosaico acquisition, which has not yet been completed and is awaiting approval by the Central Bank of Brazil.



⁴ Due to the consolidation of banco PAN in the prudential consolidated of BTG Pactual, the individual Basel index is no longer formally disclosed. However, we continue to disclose a management index to demonstrate our capitalization

R\$ MM	4Q21 ⁵	3Q21	4Q20
Reference Shareholders' Equity	5,204	4,241	4,095
Required Reference Shareholders' Equity	3,001	2,669	2,530
RWA	30,013	27,735	26,286

RATINGS

In 2021, after an important period of consistent and growing results, PAN received ratings upgrades from the major agencies.

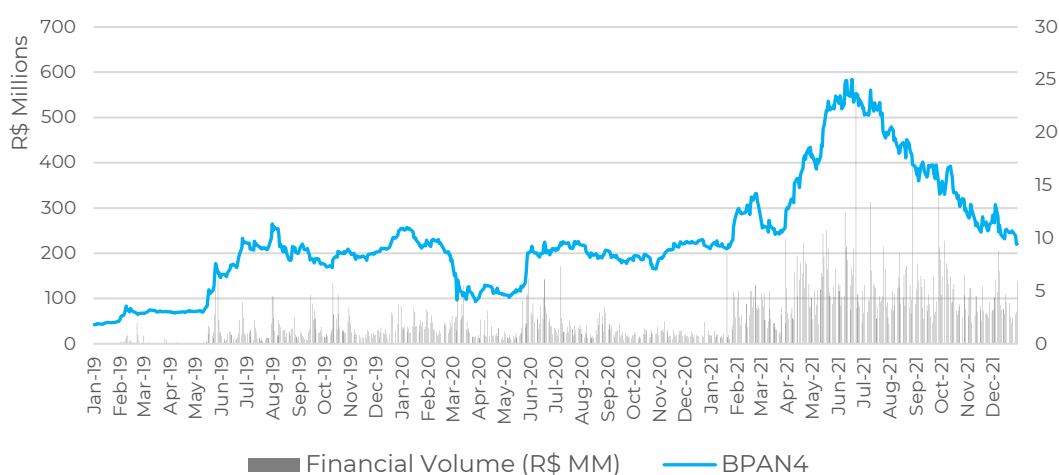
PAN's long-term corporate ratings are presented below:

Rating Agency	Global Scale	Local Scale	Outlook
Standard & Poor's	BB-	AAA	Stable
Moody's	-	AAA	Stable
Fitch Ratings	BB-	AA	Stable
Riskbank	Low Long-Term Risk 3 9.41⁶		

STOCK MARKET PERFORMANCE

Pan shares (BPAN4) ⁷ ended 4Q21 quoted at R\$ 10.68 and had a daily average of R\$ 105.2 million in the quarter, compared to R\$ 113.7 million traded per day in 3Q21 and R\$ 22.2 million from 4Q20, down 7.4% and up 373% respectively.

On December 30, 2021, the company's market value was R\$ 13 billion.



⁵ 4Q21 – Adjusted for Mosaico Acquisition

⁶ In Review

⁷ Belonging to Level 1 corporate governance

BALANCE SHEET & INCOME STATEMENT

BALANCE SHEET			
(R\$ MM)			
ASSETS	4Q21	3Q21	4Q20
Cash and cash equivalents	15.7	877.0	1,256.8
Financial instruments	6,306.9	3,836.1	2,945.6
Interbank Investments	2,828.4	1,867.1	9.0
Loan operations	32,337.3	30,811.9	27,212.2
Loan operations	31,811.1	30,342.7	27,466.5
Securities and credits receivable	2,521.0	2,273.0	1,644.2
(Provision for expected losses associated to the credit risk)	-1,994.7	-1,803.8	-1,898.5
Other financial asset	1,215.1	1,408.0	2,144.1
Taxes	4,170.9	4,251.2	4,095.6
Other assets	465.8	452.8	353.2
Other values and assets	323.8	338.0	374.7
Permanent	239.7	151.9	132.9
TOTAL ASSETS	47,903.6	43,993.9	38,523.9
LIABILITIES	4Q21	3Q21	4Q20
Deposits	24,034.8	21,946.1	21,566.4
Cash Deposits	328.2	254.5	76.1
Interbank Deposits	3,446.5	3,411.1	8,747.7
Time Deposits	20,260.1	18,180.6	12,742.6
Funds obtained in the open market	1,186.6	2.2	1,307.0
Funds from acceptance and issuance of securities	9,380.4	10,080.7	5,346.0
Interbank Accounts	2,462.5	2,297.1	1,491.8
Derivative Financial Instruments	822.5	0.0	0.0
Obligations for Loans	39.5	0.0	0.0
Other financial liabilities	492.7	538.1	112.4
Provisions	419.4	446.5	513.6
Tax obligations	561.8	571.1	536.8
Other liabilities	2,704.6	2,535.9	2,332.3
Equity	5,798.6	5,676.2	5,317.5
Share capital	4,175.2	4,175.2	4,175.2
Capital Increase	0.0	0.0	0.0
Capital reserve	207.3	207.3	207.3
Revenue reserves	1,436.5	958.7	958.7
Other comprehensive loss	-20.4	-20.6	-23.7
Retained earnings	0.0	355.6	0.0
Participation of non-controlling shareholders	0.2	0.0	0.0
TOTAL LIABILITIES	47,903.6	43,993.9	38,523.9

CONSOLIDATED INCOME STATEMENT (R\$ MM)	4Q21	3Q21	4Q20	2021	2020
INCOME FROM FINANCIAL INTERMEDIATION	2,601.9	2,241.4	2,045.7	8,769.5	7,597.7
Income from loan operations	2,273.6	1,854.9	2,082.5	9,337.9	9,283.6
Result from operations with marketable securities	156.2	109.9	68.2	417.8	161.6
Result from derivative financial instruments	128.1	256.1	-105.2	665.1	150.4
Result from foreign exchange operations	0.5	0.8	0.1	1.9	1.6
Result from compulsory investments	43.6	19.8	0.0	66.1	0.2
EXPENSES ON FINANCIAL INTERMEDIATION	-1,386.3	-1,047.2	-791.0	-3,896.3	-3,661.3
Result from market funding operations	-853.3	-493.0	-461.8	-2,107.0	-2,229.5
Provisions for expected losses associated with credit risk	-532.4	-554.1	-329.3	-1,788.8	-1,431.7
GROSS RESULT FROM FINANCIAL INTERMEDIATION	1,215.6	1,194.3	1,254.7	4,873.2	3,936.4
OTHER OPERATING INCOME (EXPENSES)	-954.4	-931.8	-1,005.3	-3,792.1	-3,048.5
Income from services rendered	208.6	207.2	165.7	743.4	482.3
Personnel expenses	-226.0	-205.0	-154.5	-785.4	-574.2
Other administrative expenses	-772.1	-825.3	-837.6	-3,136.5	-2,377.7
Tax expenses	-99.4	-99.8	-105.1	-384.8	-297.5
Expenses with provisions	-58.3	-8.5	-42.8	-181.2	-196.6
Other operating income (expenses)	-7.2	-0.5	-31.0	-47.7	-84.8
OPERATING RESULTS	261.3	262.5	249.3	1,081.0	888.0
OTHER NON-OPERATING INCOME AND EXPENSES	14.9	17.1	11.8	28.7	49.7
PROFIT BEFORE TAXATION	276.1	279.6	261.1	1,109.7	937.7
TAXES ON INCOME	-85.7	-88.3	-90.2	-335.1	-282.1
Provision for income tax	61.9	-18.0	-63.8	-172.5	-204.8
Provision for social contribution	-11.7	-14.1	-51.8	-201.7	-160.0
Deferred tax assets	-135.8	-56.2	25.4	39.1	82.7
NET INCOME FOR THE PERIOD	190.4	191.4	170.9	774.6	655.6